

C-1398

Sub. Code

80811

DIPLOMA EXAMINATION, NOVEMBER 2023.

First Semester

Logistics and Shipping

INTRODUCTION TO PRINCIPLES OF MANAGEMENT

(2023 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 1 = 10)

Answer **all** questions.

1. Henry Fayol, F.W. Taylor belongs to which of the following school of management?
 - (a) Neoclassical School
 - (b) Modern School
 - (c) Classical School
 - (d) Early Perspective

2. _____ involves a series of steps to be taken to accomplish desired goals.
 - (a) Values (b) Techniques
 - (c) Programmes (d) Actions

3. While practicing principles of management _____ cannot be neglected as business has to fulfill social and ethical responsibility towards society
 - (a) Values (b) Techniques
 - (c) Programmes (d) Actions

4. Derivation of Principles of Management is a 'matter of
 (i) _____ and their application is a matter of
 (ii) _____.
 (a) (i) art (ii) science (b) (i) science (ii) art
 (c) (i) art (ii) discipline (d) (i) discipline (ii) science
5. Principles help managers to take decisions while performing functions of management”
 (a) True, Principles are guidelines to take actions.
 (b) False, Functions of management are not related with Principles of Management
 (c) Partly True, Principles denotes cause and effect relationship which may help functions
 (d) False, Functions of management are just actions.
6. Which of following statement justifies understanding of Principles of Management helps in taking scientific decisions?
 (a) Adherence to these principles and add to knowledge and understanding of managerial situations.
 (b) Principles emphasis logic rather than blind faith.
 (c) Principles of management are at the core of the management theory
 (d) Principles are guidelines that can be modified as per the changing environment
7. In the words of _____,“_____means knowing exactly what you want men to do and seeing that they do it in the best and cheapest way”. Find the above blank with right option
 (a) Henry Fayol, Management
 (b) W. Taylor, Scientific Management
 (c) Haraold Koontz, Administrative Management
 (d) W. Taylor Management
8. As per Cooperation, Not individualism principle of management, Competition should be replaced with
 (a) Coordination (b) Cooperation
 (c) Management (d) Harmony

9. _____ among the following was the first to identify four functions of management.
(a) Henry Fayol (b) W. Taylor
(c) Max Weber (d) Harold Koontz
10. How are principles of management are formed?
(a) By rule of Thumb
(b) By observation and experimentation
(c) By experiences of customers
(d) By experiments in Science laboratory

Part B

(5 × 5 = 25)

Answer **all** the questions.

11. (a) Explain the characteristics of Management.
Or
(b) Discuss the functions of Management.
12. (a) Explain the ethics of managers.
Or
(b) What are the principles of Planning?
13. (a) Explain the process of decision-making.
Or
(b) Discuss about the Delegation of Authority.
14. (a) Write the importance of Motivation.
Or
(b) Discuss about the principles of Leader.
15. (a) Explain the characteristics of an effective control system.
Or
(b) Write about the elements of control.

Part C

(5 × 8 = 40)

Answer all the questions.

16. (a) Describe about the Henry Fayol's principles of Management.

Or

- (b) Discuss the evolution of Management contribution of management thinkers.

17. (a) Discuss about the commandments of corporate social responsibilities.

Or

- (b) Discuss about the steps involved in planning process.

18. (a) Differentiate between formal and informal organization.

Or

- (b) Discuss about the steps involved in selection process.

19. (a) Examine the concept of transformational leadership and its impact on Organizational success.

Or

- (b) Discuss about the theories of motivation.

20. (a) Discuss the key functions of a controller in a management context.

Or

- (b) Explain the concept of International Management.

C-1399

Sub. Code

80812

DIPLOMA EXAMINATION, NOVEMBER 2023.

First Semester

Logistics and Shipping

FUNDAMENTALS OF LOGISTICS

(2023 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 1 = 10)

Answer **all** questions.

1. Logistics grew from the _____function of supplying troops in the field
 - (a) Air Force
 - (b) Military
 - (c) Commerce
 - (d) Distribution
2. The logistics is derived from the _____ word.
 - (a) Greek
 - (b) Latin
 - (c) Spanish
 - (d) American
3. The word 'Logistics' means skilled in _____
 - (a) Transportation
 - (b) Documentation
 - (c) Calculation
 - (d) Warehousing
4. The goal of logistics is _____
 - (a) To achieve a target level of customer service at lowest possible cost
 - (b) To achieve a targeted level of customer service
 - (c) Increase in the market share
 - (d) All of the above

5. In the product life cycle, the emphasis in marketing mix during introduction stage is _____
- (a) Distribution (b) Promotion
(c) Price (d) Cost reduction
6. In the product life cycle, the emphasis in marketing mix during decline stage is
- (a) Distribution (b) Promotion
(c) Price (d) Cost reduction
7. The concept of logistics has been systematically divided into _____
- (a) 2 phases (b) 3 phases
(c) 4 phases (d) 5 phases
8. Form utility is created by _____
- (a) Operation function
(b) Logistics function
(c) Procurement function
(d) Distribution function
9. The strategic component of logistical mission _____
- (a) Reflect the vision of top management
(b) Deal with basic services required for delivering of goods
(c) Refers to the value - added services offered
(d) Reflects the ability of firm to exploit market
10. In bound and out bound logistics is in _____ the generic value chain of logistics
- (a) A support activity (b) A primary activity
(c) Not an activity (d) The only activity

Part B

(5 × 5 = 25)

Answer **all** the questions.

11. (a) Define Logistics. Write the objectives of logistics.

Or

- (b) Explain the core elements of excellent customer service.

12. (a) Explain the role of inventory in the supply chain.

Or

- (b) Discuss the different types of inventory and write its importance in manufacturing.

13. (a) Explain the primary functions of warehouse in the supply chain.

Or

- (b) Explain the role of packaging in protecting products during transportation and Storage.

14. (a) Discuss the challenges of managing global supply chain risks.

Or

- (b) Explain the strategic issues that impact global logistics.

15. (a) Compare and Contrast Centralized and Decentralized logistics structures.

Or

- (b) Explain the need of integration in the global logistics and trade compliance.

Part C

(5 × 8 = 40)

Answer **all** the questions.

16. (a) Discuss the merits and demerits of Logistics outsourcing.

Or

- (b) Examine the various phases in the customer service process and their Significance in building customer relationships.

17. (a) Discuss the fundamental materials used in material handling and Write about the LASH in Maritime Logistics.

Or

- (b) Explain the need for Inventory Management in the context of the supply chain.

18. (a) Discuss the factors that influence transport economics and how do they impact the cost structure of transportation services?

Or

- (b) Discuss the various functions of packaging in the modern supply chain and Consumer markets.

19. (a) Explain the core principles of a Logistics Information System (LIS). What are the key components of LIS?

Or

- (b) Discuss the modes of transportation used in global logistics and their significance in international trade.

20. (a) Explain the financial issues that impact logistics performance in the supply chain.

Or

- (b) Discuss the concept of activity centers in integrated logistics and the significant role played by 3PL and 4PL.

C-1400

Sub. Code

80813

DIPLOMA EXAMINATION, NOVEMBER 2023.

First Semester

Logistics and Shipping

INTRODUCTION TO SHIPPING

(2023 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 1 = 10)

Answer **all** questions.

1. _____ is the best option for time sensitive cargo
(a) Airfreight (b) Maritime transport
(c) Road transport (d) None of the above
2. LASH also known as _____
(a) RORO (b) SD14
(c) Kangaroo ship (d) None of these
3. _____ advices ship owner on various port details
(a) Ship agent (b) Stevedores
(c) Freight forwarder (d) Captain
4. _____ is a planned space for the storage and handling of goods and material
(a) Depot (b) Warehouse
(c) Storage place (d) Container

5. _____ transportation is used by oil sector companies for mass movement of petroleum products including gases.
- (a) Truck (b) Pipeline
(c) Rail (d) Road
6. Multiple carriers during a single journey is known as _____
- (a) Multimodal transportation
(b) Intermodal transportation
(c) Single transportation
(d) Long transportation
7. Maritime transport is under the ministry of _____
- (a) Shipping (b) Road transport
(c) Water transport (d) None of these
8. The 12 major Indian ports, which are managed by _____
- (a) Port trust of India (b) Private companies
(c) MTO (d) None of these
9. Ennore port is an example for _____
- (a) Land lord port model
(b) Govt.port
(c) Pvt. Port
(d) Central port
10. _____ Companies need a larger organization than tramp companies.
- (a) Liners (b) Containers
(c) Ships (d) Aircrafts

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) Discuss the various participants involved in the shipping market.

Or

- (b) Explain the importance of ship registration in the shipping industry.

12. (a) What are cargo gears? Why are they essential for certain types of cargo ships?

Or

- (b) Discuss the importance of chartering market in the shipping industry.

13. (a) Discuss the significant impact of containerization on global trade and shipping.

Or

- (b) What factors are typically negotiated in charter parties for liners?

14. (a) Discuss the impact of International regulation on Shipping Operations.

Or

- (b) Explain the concept of maritime geography and its significance in global trade.

15. (a) What is the significance of the law of carriage in International trade and shipping?

Or

- (b) Explain the concept of the Breach of warranty of authority in contract law,

Part C

(5 × 8 = 40)

Answer **all** questions.

16. (a) Discuss the historical evolution of sea transport and its impact on global shipping.

Or

- (b) Explain the factors that influence the supply of ships in the maritime industry.

17. (a) Discuss the advancements in ship design and technology impact the efficiency and capabilities of modern vessels.

Or

- (b) Explain the role of charter parties in regulating the relationship between ship owners and charters in shipping contracts.

18. (a) Describe the historical development of tankers and their significance in the transportation of liquid cargo.

Or

- (b) What is Bill of Lading? Write the components involved in Bill of Lading.

19. (a) Describe the role and significance of the Institute of chartered ship brokers in the maritime industry.

Or

- (b) Explain the relationship between the geography of trade and the selection of ports for cargo loading and unloading in International trade.

20. (a) Explain the key steps involved in the process of buying and selling ships.

Or

- (b) Define Breach of Contract. Discuss when a breach of contract occurs.

C-1401

Sub. Code

80814

DIPLOMA EXAMINATION, NOVEMBER 2023.

First Semester

Logistics and Shipping

BASIC CUSTOMS PROCEDURES

(2023 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 1 = 10)

Answer **all** questions.

1. As per section 14 of customs act 1962 transaction value shall not include the following
 - (a) Handling charges at exporter's port
 - (b) Loading and unloading charges at exporter's port
 - (c) Insurance
 - (d) Buying agent's commission
2. As per section 14 of customs act, 1962 transaction value will not apply in which of the following cases
 - (a) The price actually paid or payable for the goods
 - (b) Where the buyer and seller of the goods are related
 - (c) Price is the sole consideration for the sale
 - (d) none of the above
3. For imported goods, the conversion in value shall be done with reference to the rate of exchange prevalent on the date of filing of _____
 - (a) bill of entry under section 46
 - (b) shipping bill (vessel or aircraft) under section 50
 - (c) bill of export (vehicle) under section 50
 - (d) either (b) or (c)

4. For the purpose of customs valuation, “rate of exchange” means the rate of exchange notified by _____ shall be taken into account
- (a) the Foreign Exchange Dealers’ Association of India
 - (b) CBIC
 - (c) the Reserve Bank of India
 - (d) none of the above
5. “Goods of the same class or kind”, means imported goods that are within a group or range of imported goods produced by a particular industry or industrial sector and includes _____
- (a) identical goods (b) similar goods
 - (c) both (a) & (b) (d) either (a) or (b)
6. “identical goods” means imported goods which are same in all respects, including as the goods being valued except for minor differences in appearance that do not affect the value of the goods _____
- (a) physical characteristics
 - (b) quality
 - (c) reputation
 - (d) all of the above
7. The term “produced” includes _____
- (a) Grown (b) Manufactured
 - (c) Mined (d) all of the above
8. For the purpose of these customs valuation (determination of value of imported goods) rules, 2007, persons shall be deemed to be “related” only if _____
- (a) one of them directly or indirectly controls the other
 - (b) both of them are directly or indirectly controlled by a third person
 - (c) together they directly or indirectly control a third person
 - (d) all of the above

9. The value of imported goods shall be based on a computed value, which shall consist of the sum of _____
- (a) Expenses under sub-rule (2) of rule 10.
 - (b) cost of fabrication
 - (c) other processing employed in production
 - (d) all of the above
10. The value of export goods shall be _____
- (a) transaction value (b) market value
 - (c) MRP (d) none of the above

Part B (5 × 5 = 25)

Answer **all** questions.

11. (a) Explain Precautions to be taken by person acquiring notified Goods.
- Or
- (b) Describe Power to declare places to be Warehousing Stations.
12. (a) Explain Detection of illegally imported goods and Prevention of the disposal.
- Or
- (b) Discuss Persons possessing notified goods to intimate the place of Storage.
13. (a) Describe Customs Duties and Duty on Pilfered goods.
- Or
- (b) Explain Provisional Attachment to protect revenue in certain cases.
14. (a) Describe Arrival of Vessels and Aircraft in India.
- Or
- (b) Explain Power to exempt in detail.
15. (a) Describe Authority for Advance Rulings.
- Or
- (b) Explain the Powers of Authority.

Part C

(5 × 8 = 40)

Answer **all** questions.

16. (a) Write a detail note on private warehouse licensing.
Or
(b) Explain the various types of Warehousing.
17. (a) Explain in detail about duty on pilfered goods.
Or
(b) Explain the interest on delayed funds in detail.
18. (a) Explain the liability on goods transited.
Or
(b) Explain the procedures on return of warehousing bond.
19. (a) Discuss the clearance of goods for home consumption in detail.
Or
(b) Write the procedures for clearance of imported goods.
20. (a) Explain in detail the prohibition and regulation of drawback.
Or
(b) Discuss the procedures for licensing of private warehouses.
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